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Knock your socks off selling Jeffrey H. Gitomer, Ron Zemke. Part of a series for salespeople, adapting the successful "knock your socks off" formula for wowing customers into a strategy for winning sales. It covers both basic skills, such as networking and generating leads, and sophisticated topics such as increasing a customer's comfort level.

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Knock Your Socks Off Selling provides great insight into the complexities of selling.

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